

EXECUTIVE BRIEFING

# The Cyber Integrity Audit

5 Signs Your Security Leader is Buying "Comfort" Instead of "Competence."

*"If they don't have integrity, intelligence and energy will kill you." — Warren Buffett*



# THE CYBER INTEGRITY AUDIT



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## 5 Signs Your Security Leader is Buying "Comfort" Instead of "Competence"

*"We look for three things when we hire people: intelligence, energy, and integrity. And if they don't have the latter, the first two will kill you."*

— Warren Buffett

### THE VERDICT

If you checked more than 2 of these boxes, you are likely funding a program designed to make your CISO comfortable, not to make your business safe.

Start Your "Fatal Flaw" Assessment



#### 1. The "Echo Chamber" Hire (Nepotism)

**The Sign:** New CISO replaces key staff with former colleagues within 6-12 months.

*"Did we market-test these roles, or did we just hire your network?"*

#### 2. The "Comfort Zone" Buy (Favoritism)

**The Sign:** Major tool renewals are pushed through without a competitive tender.

*"Show me the criteria that proves this tool is technically superior, not just the one you know."*

#### 3. The "Black Box" Defence (Obfuscation)

**The Sign:** Refusing to show raw performance data, claiming it's "too technical."

*"If we are 'Green,' why did we have near-misses? Show me the raw data."*

#### 4. The "Fear" Budget (Manipulation)

**The Sign:** Requests justified with "We will be hacked" rather than Risk/Reward data.

*"If we spend this money, exactly which threat scenario stops?"*

#### 5. The "Glass House" Syndrome (Scrutiny)

**The Sign:** Blocking or limiting the scope of Red Teams because it "disrupts operations."

*"When was the last no-notice Red Team exercise? What are we afraid of finding?"*